



# Introducing NextWave

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The Digital Acceleration Consultancy

2023



# Introducing NextWave

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## **The digital acceleration consultancy for financial services**

We help the world's leading financial services firms transform their businesses through industry expertise, data analytics, fintech and automation.

Start accelerating outcomes for your business, your staff and your clients today with your personalised digital acceleration scorecard.

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**Take the scorecard**

# Digital Transformation – What We Offer

NextWave offers a range of products and services which can help you accelerate your digital transformation

## Digital Delivery Services



### Digital maturity assessment

An on-line questionnaire, report and workshop with our senior leaders to assess your digital maturity.



### Strategy development & execution

Industry experts to help you develop your strategy including your target state and roadmap.



### Programme & project management

Experienced programme and project managers to lead and manage your transformation initiatives.



### Subject matter expertise and project delivery teams

Subject matter experts with business knowledge and change skills to analyse your business problems and help you transform your processes.



### Platform innovation and engineering

Engineers and technical consultants to design and build innovative bespoke solutions to meet your requirements.

## Digital Acceleration Services



### NextWave Nexus Methods

We have packaged our collective experience and know-how into a series of methods using platform tooling for accelerating your delivery.



### Program acceleration

Senior transformation experts to review your existing programmes and to identify opportunities for improvement and accelerators.



### Solutions & accelerators

A suite of technology solutions, platforms and reference architectures to help you accelerate your Strategy Execution and Digital Transformation.



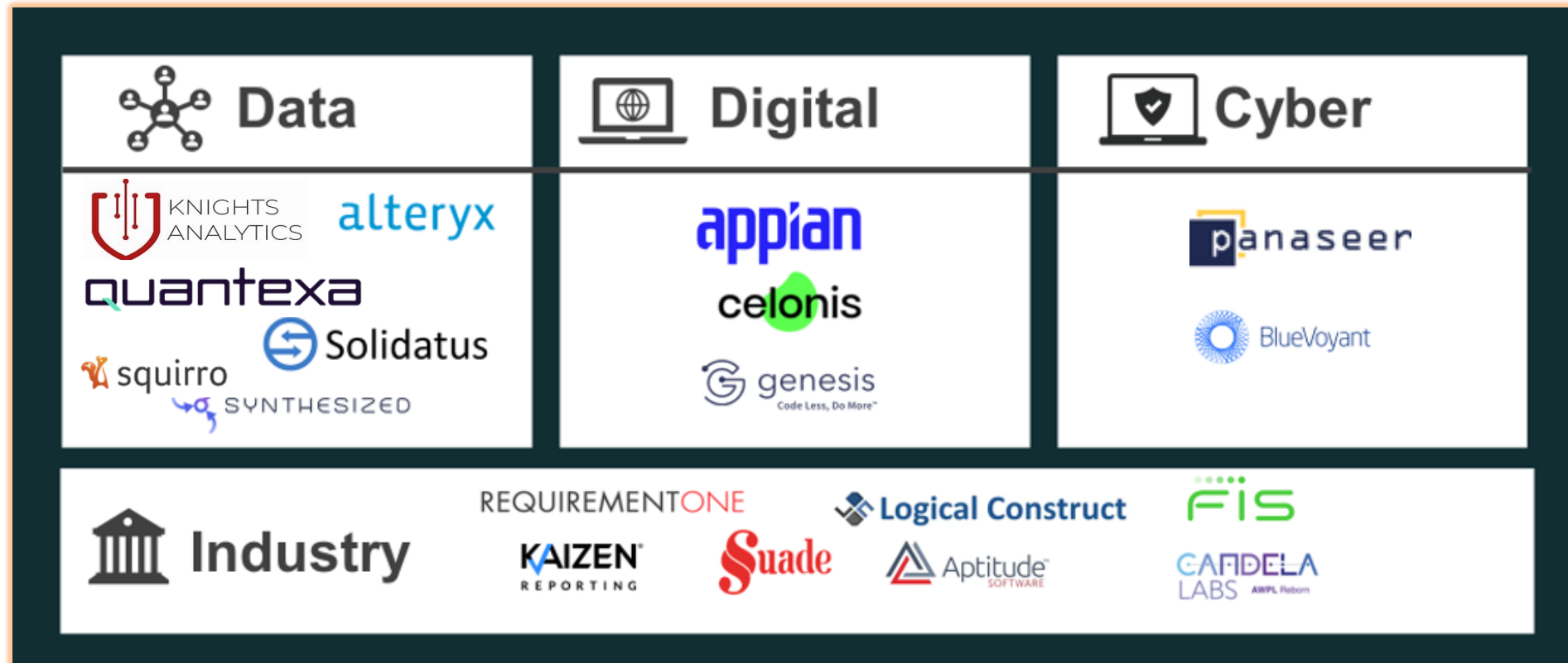
### Transformation coaching

Coaches to prepare people and teams in your organisation for the transformation and help them learn new skills and ways of working.

# A focused partner ecosystem

We work with progressive financial services clients, technology platform and service partners, who are at the forefront of making financial services more effective, agile and safe. Our technology focused partners are at, or beyond, the scale up stage, and have been carefully selected based on their solutions and the best-in class technologies they use to build them.

Our fintech partners are frequently guided by our depth of market experience, enabling them to focus on new product offerings and maximising the positive business outcomes.



**appian** | 2020  
EMEA Innovation

**appian** | 2021  
EMEA Innovation

 **quantexa PLUS**  
ALLIANCE PARTNER



# Services & skill sets

## Team focus & capabilities

### 1 Sector focus across buy and sell side

- Global Markets, Investment Banking, Commercial banking, Asset Management, Wealth business, Security Services

### 2 Divisional focus

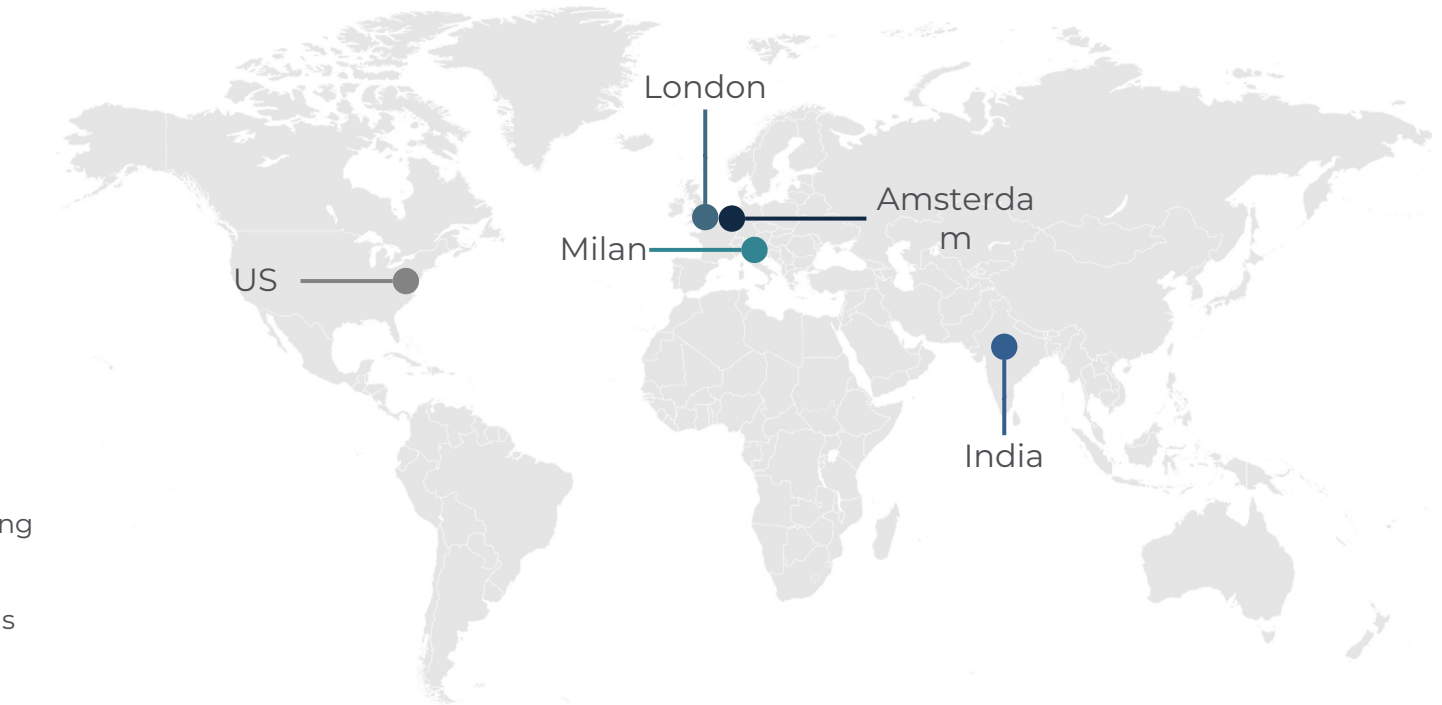
- We deliver large scale complex transformation across:
- Finance, Regulatory and Compliance initiatives
- Risk, Quants and Operational Resilience
- Technology and Data
- Surveillance

### 3 Capabilities

- Senior practitioners and SMEs – Leadership and troubleshooting
- Brexit: Complete entity stand-up, front to back
- Architecture, strategy and operating model
- Programme shaping and delivery – Programme, PM, BA teams
- Solution delivery – Solution design and specialist platform engineering
- People and Coaching – Team Performance optimisation

### 4 NextWave FS Solutions (sample)

- Model Risk Manager (MRM)
- Process Workbench
- Finance / Risk Of The Future
- Regulatory Horizon Scanning, Client onboarding automation
- Fraud, AML, Trade, Credit, Client Contextual Data Intelligence



### 5 Locations

- UK & EMEA focus
- Global capability via alliance eco-system

### 6 Alliances (Sample)

- |            |                  |
|------------|------------------|
| • Accolite | • RequirementOne |
| • Alteryx  | • Solidatus      |
| • Appian   | • Synechron      |
| • Celonis  |                  |
| • Quantexa |                  |

### 7 Team Sizes

- Fast mobilisation of teams of 2-20
- With transformation partners: 20 – 200

# Subject matter experts and project delivery teams

Nextwave consultants are subject matter experts with business knowledge and change skills

We have experienced consultants in several locations who can work in business, technical and change delivery roles. Our consultants have expertise in many different areas.

CONSULTANT ROLES					
Programme & Project Managers	Strategic Advisors & Subject Matter Experts	Business Analysts	Architects	Engineers	Technical Consultants
EXPERTISE				LOCATIONS	
Sectors	Functions	Platforms	Projects		
Banking	Risk	Appian	Efficiency & Automation	London	
Capital Markets	Finance & Treasury	Quantexa	Platform Implementation	Amsterdam	
Insurance	Lending	Fis	Data Governance & Solutions	Milan	
Asset & Wealth Management	Compliance	Alteryx	Control Remediation	New York	
	Operations	Celonis	Legal & Regulatory Compliance	India	
	Technology		Operating Models		
	Security		New Business		



# Methodologies – NextWave Nexus

NEXTWAVE Nexus – Our Unique Delivery Methodology



**Discover:** Rapidly identify current state – business objectives/pain points & opportunities, stakeholders, organisation, processes, data, technology.



**Visualise:** Definition of target state business footprint, capabilities and requirements, business targets & KPIs, solution concepts & roadmaps.



**Evaluate:** Identify, evaluate & choose from business case & solution options, deployment approaches, service designs & implementation plans



**Design:** Business case & delivery plan detail – services, solution, technology, data, operating model detail architecture & design.



**Deliver:** Service & product build – data, application and infrastructure integrations & testing. Deployment & operation.



**Leverage:** Benefits realisation & KPI measurement. Backlog and next phase opportunity review & prioritisation. Lessons learnt. Communicate & leverage



# Social enterprise - NextWave One4One

NextWave 'One4One' social impact programme creates a paid internship in tandem with each consulting engagement, to give socially disadvantaged youngsters their first step in their careers.

One4One has helped 20 young people kick-start their careers over the last 3 years through a unique and immersive internship experience.

Our interns take part in two weeks of presentations, meetings and workshops designed to provide them with a solid understanding of Financial Markets and the changing landscape that is being driven by new technology (One4One).

Our clients, alliance partners and internal practice teams all play a part in delivering and mentoring One4one and the resulting energy and insights are dramatic.

Our One4one alumni invariably move forward to more informed higher education choices and great jobs with major firms – some of them even now work for NextWave.

To find the best candidates for our One4One programme we partner with Generation Success in the UK, a not-for-profit organisation dedicated to empowering young people of diversity to reach their career aspirations.



# NextWave UK - London



LONDON

AMSTERDAM

MILAN

NEW YORK



# NextWave Consulting UK

Based In The City Of London

The NextWave UK leadership team has a 30-year track record of supporting global tier 1 clients with complex change delivery, from specialised advisory to enterprise-scale programmes. The team is composed of senior C-level executives and focuses on delivering large scale transformation, data and digitally focused initiatives.

Established in 2019, Nextwave UK is already making a big impact in the UK market. We work in partnership with NextWave Infinium in the Netherlands to help our global clients with digital transformation initiatives and large-scale transformation.

Everything our team does is agile, done at pace and supported by 'best in class' technology partners.

With a wealth of in-depth financial services expertise, we are ideally positioned to help our clients with their biggest challenges. We combine the experts of today, the talents of tomorrow and the latest technologies to deliver consulting services to the financial services and fintech industry, focusing on new technology platforms that enable large scale transformation.







NextWave

# NextWave-Infinium Amsterdam

LONDON

AMSTERDAM

MILAN

NEW YORK



# NextWave-Infinium

Based in The Amsterdam ZuidAs District

In the Netherlands, where we operate as Infinium, we have been offering consultancy, transformation, technology and data expertise to Dutch banks and Insurers since 2014. Our people have extensive experience of working in financial markets, both in the Netherlands and other financial centres such as London, New York and Hong Kong.

Our combined experience, delivery track record, client relationships and reputation offer our clients a real alternative to big brand consultancies.

We are renowned for delivering complex initiatives, ranging from the delivery of one of the largest integration programs following a major take-over and merger to playing a major role in the divestment and wind-down of a major bank, to more recently supporting a number of global banks with their Brexit programmes.

The business is also focused on the latest technologies. In close collaboration with Nextwave UK, the Netherlands office has an extensive set of technology partnerships with some of the worlds leading fintechs and regtechs that focus specifically on delivering solutions in the areas of Big Data, Risk Management, Regulation, Finance, Compliance and Fraud.

These activities underpin our mission to offer effective solutions through the use of the latest technology, created with our in-depth market knowledge and expertise.





# NextWave Italia - Milan



LONDON

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NEW YORK



# NextWave Italia

Based In Milan – The Financial Capital Of Italy

Established in 2021, Nextwave Italia is based in Milan with a focus on helping our clients with digital transformation and data initiatives, specifically based around the latest technologies, such as Scala and Python, and cutting-edge solutions, such as Quantexa.

We help clients to identify and capture the most valuable and meaningful data and process the results to deliver insights. By building scalable data solutions in an agile way, we empower teams and organisations to make more robust business decisions, supported by 'best in class' technology.

Our mission is to offer transformational business solutions through the use of the latest technology, created with our in-depth market knowledge and expertise.





# NextWave US – New York

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NEW YORK



# NextWave US: New York

In the heart of the Big Apple

Launching in 2023, Nextwave US, based in New York is posed to make a big impact in the US financial services market. We work in partnership with the companies in the NextWave group to help our global clients with digital transformation initiatives and large-scale transformation.

Everything our team does is agile, done at pace and supported by 'best in class' technology partners.

With a wealth of in-depth financial services expertise, we are ideally positioned to help our clients with their biggest challenges. We combine the experts of today, the talents of tomorrow and the latest technologies to deliver consulting services to the financial services and fintech industry, focusing on new technology platforms that enable large scale transformation.



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**Opening in H2 2023**